



○ SEPTEMBER SALES | ○ 2015

City of Evans
Finance Department

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www.evanscolorado.gov
www.weareevans.com



Sales Tax

A SUSTAINABLE FUTURE REVENUE

September year-to-date sales tax collections reported a (9.8%) decrease as compared to September 2014.

update

Evans In Brief

September 2015 results as compared to September 2014

September receipts decreased (11.5%)

Utilities increased 8.3%

The city's base increased 2.8.

The commercial sector decreased (2.9%)

Motor vehicle decreased (12.1%)

The industrial sector decreased (35.8%)

Total YTD Sales Tax: - (9.8%)

YTD Actual vs. Budget: + 900,951

Strengths:

- Colorado business registrations pass 600,000 for first time, according to Secretary of State, Wayne Williams. *The Denver Post 10/30/15.*
- Home sale prices in Evans have increased 17.8% over the past year, with a predicted increase of 5.9% within the next year, as stated by *Zillow*.

Weaknesses:

- Cautionary outlook in the industrial sector due to past volatility and recent declines.
- Monitoring motor vehicle collections due to up and down swings over the past 6 years.

Taking Necessary Steps to Re-Open Riverside

Continuing the careful and tedious work required to re-open Riverside Park - Atkins Engineering recently surveyed the berm around the park. The team got help from a remote control z-boat placed in the river. This boat measured the height, shape and condition of the berm along the park in preparation for the engineering work necessary for the removal of the trash and debris underlying a large portion of the park.

Stay tuned for updates about the engineering work and all the steps the City is taking to re-open the park more flood resilient and sustainable.

For more information visit our website at www.evanscolorado.gov.



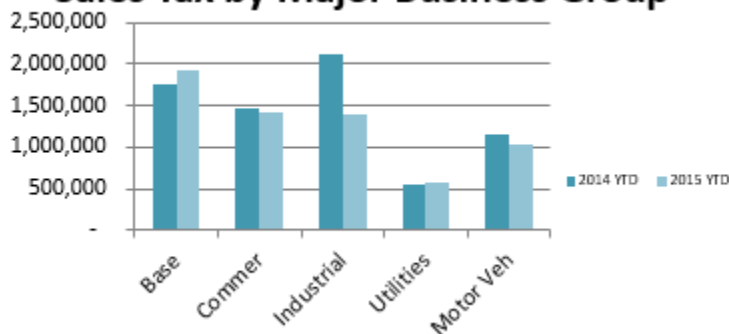


Total Sales Tax Collection Summary

Sales Taxes for September 2015

	Monthly Collections 2014	YTD Collections 2014	Monthly Collections 2015	YTD Collections 2015	Seasonal Trend for Annual Projections	Projected YTD Collections
Jan	\$717,381	\$717,381	\$751,629	\$751,629	\$539,541	\$539,541
Feb	\$687,989	\$1,405,370	\$666,950	\$1,418,579	\$561,935	\$1,101,476
Mar	\$809,410	\$2,214,780	\$824,989	\$2,243,567	\$606,435	\$1,707,911
April	\$827,625	\$3,042,405	\$704,357	\$2,947,924	\$614,587	\$2,322,498
May	\$798,678	\$3,841,083	\$617,279	\$3,565,203	\$609,584	\$2,932,082
June	\$747,881	\$4,588,964	\$665,249	\$4,230,453	\$619,792	\$3,551,874
July	\$830,305	\$5,419,269	\$642,065	\$4,872,518	\$626,683	\$4,178,557
Aug	\$763,769	\$6,183,038	\$722,735	\$5,595,253	\$636,826	\$4,815,383
Sept	\$872,584	\$7,055,622	\$771,831	\$6,367,084	\$650,750	\$5,466,133
Oct	\$795,771	\$7,851,393			\$632,519	\$6,098,652
Nov	\$747,779	\$8,599,172			\$592,655	\$6,691,307
Dec	\$827,898	\$9,427,071			\$667,479	\$7,358,786

Sales Tax by Major Business Group



Sales Tax Collections by Month

